## this is <br> MY LIFE

# Bank 

Onlt

## Keep your options in line and the savings pile up.

## FROM STAFF \& WIRE REPORTS

Pates change as rapidly as Maine's weather, so how do you navigate the labyrinth of checks and balances? Banks across the state are ready to guide you and make a few offers along the way.

## ANDROSCOGGIN BANK

androscogginbank.com
Branches: 12; Non-customer ATM charge: $\$ 3$; Refund ATM
surcharges: Up to $\$ 6-9$ with certain accounts
Checking account fee: \$5/month for BlueWave Basic Personal Checking Account
Highest savings account APY \& terms: $1.10 \%, \$ 100,000 \mathrm{~min}$. Credit card APRs for A, B, C credit scores: 15.99\%-24.99\% Best APR for 60 -month auto loan: $3.75 \%$ for customers Lowest 30-year fixed rate res. mortgage APR: $4.899 \%$ Lowest res. mortgage APR \& terms: 4.416\%, 15-year fixed Highest APY opportunity: $2.25 \%$, 25 month CD, $\$ 500$ min. deposit
Highest CD APY \& terms: 2.62\%, 18 month variable rate IRA CD, $\$ 500$ min. deposit
Best APY for 12-month IRA: . $25 \%$, $\$ 500$ min. deposit

## AUBURN SAVINGS BANK

auburnsavings.com
Branches: 2; Non-customer ATM charge: $\$ 3$; Refund ATM surcharges: Some accounts receive refunds of up $\$ 10 /$ month Checking accountfee: Min. $\$ 25$ depositfor Classic Check-
ing, no monthlyfee
Highest savings account APY \& terms: Tiered system depends on account balance: $\$ 25-\$ 2,499, .05 \%$ annual yield of .05; \$2,500-\$149,999, .10\% annual yield; \$150,000 and over-. $15 \%$ annual yield.
Credit card APRs for A, B, C credit scores: N/A
Best APR for 60-month auto loan: 4.256\%
Lowest 30 -year fixed rate res. mortgage APR: 5.250\% Lowest res. mortgage APR \& terms: $4.750 \%, 15$-year fixed Highest APY opportunity: 2.50\%, 2-year fixed CD \& IRA, $\$ 500$ min. deposit
Highest CD APY \& terms: 2.50\%, 2-year fixed CD \& IRA, $\$ 500$ min. deposit
Best APY for 12-month IRA: .25\% (or current special of 1.95\% for qualifying customers)

BANGOR SAVINGS bangor.com
Number of bank branches in state: 56; Non-customer ATM
charge: $\$ 3.50$; Refund ATM surcharges for customers?: Yes; Checking account fee?: None for Benefit Checking or Benefit 62 Checking
Highest savings account APY \& terms: Benefit Money Market. $60 \%$ \$100,000 min. deposit
Best APR for 60-month auto loan: 5.67\% for a new car with $700+$ creditscore*
Lowest 30-year fixed rate res. mortgage APR: 5.244\% for conventional 30 -year fixed rate*
Lowest res. mortgage APR \& terms: $4.79 \%$, for 10-year fixed* Highest APY opportunity: $1.92 \%, 5$-year CD, requires Benefit Plus Checking Account, $\$ 500$ min. deposit. Non Benefit Plus: 1.66\% APY
Highest CD APY \& terms: $1.92 \%, 5$-year CD, requires Benefit Plus Checking Account, $\$ 500$ min. deposit. Non Benefit Plus: 1.66\% APY

Best APY for 12-month IRA: 1.16\% requires Benefit Plus Checking Account, $\$ 500 \mathrm{~min} . ;$ *Based on creditscore
BANK OF AMERICA bankofamerica.com Branches: 16; Non-customer ATM charge: \$3; Refund ATM surcharges: With some accounts
Checking account fee: $\$ 12$ for a basic account, none when certain requirements are met
Highest savings account APY \& terms: $03 \%$ with Rewards Money Market Savings Account. 06\% with Preferred Rewards Platinum Honors tier APY
Credit card APRs for A, B, C credit scores: 16.99\%-24.99\% Best APR for 60 -month auto loan: $3.44 \%$ with new car Lowest 30-year fixed rate res. mortgage APR: $4.396 \%$ (based on $\$ 200,000$ loan in Portland)
Lowest res. mortgage APR \& terms: 4.397\%, 15-year fixed (based on $\$ 200,000$ loan in Portland)
Highest APY opportunity: $1.00,10$-year fixed CD
Highest CD APY \& terms: 1.00\%, 10-year fixed Best APY for 12-month IRA: . $05 \%$, $\$ 1,000 \mathrm{~min}$. deposit
BAR HARBOR BANK \& TRUST bhbt.com Branches: 14; Non-customer ATM charge: $\$ 1.50$; Refund ATM surcharges: Yes
Checking account fee: $\$ 8$ for Preferred Checking
Highest savings account APY \& terms: . $20 \%, \$ 50,000$ min. deposit
Credit card APRs for A, B, C credit scores: $15.99 \%$ to 24.99\%, Visa Signature Real Rewards and Cash Rewards American Express
Best APR for 60 -month auto loan: $5.54 \%$ baseline with a new vehicle
Lowest 30-year fixed rate res. mortgage APR: $5.080 \%$
Lowest res. mortgage APR \& terms: $3.836 \%, 10$-year fixed

HighestAPY opportunity: $2.00 \%$, 19-month CD, Preferred Choice orE-Choice checking accounts, $\$ 5,000$ min. deposit Highest CD APY \& terms: $2.00 \%$, 19 -month CD, with BHBT checking account and $\$ 5,000$ min. deposit
Best APY for 12-month IRA: . $40 \%$, $\$ 500 \mathrm{~min}$.

## BATH SAVINGS INSTITUTION

bathsavings.com
Branches: 13; Non-customer ATM charge: $\$ 2.50$; Refund ATM surcharges: №
Checking account fee: None for eChecking NOW accounts, $\$ 0-\$ 7$ for Regular Checking
Highest savings account APY \& terms: .12\%, Super Savings Account
Credit card APRs for A, B, C credit scores: N/A
Best APR for 60 -month auto loan: 3.542\%
Lowest 30 -year fixed rate res. mortgage APR: 5.310\% Lowest res. mortgage APR \& terms: $4.850 \%$, 15 -year fixed Highest APY opportunity: $1.16 \%$ for a 5.75 -year CD. $\$ 500 \mathrm{~min}$. Highest CD APY\& terms: $1.16 \%$ for a 5.75 -year CD. $\$ 500 \mathrm{~min}$. Best APY for 12-month IRA: . $30 \%$, $\$ 500 \mathrm{~min}$. deposit New customer benefits: "Our Neighbor to Neighbor (N2N) program offers customers a $\$ 10$ gift certificate they can spend at any one of our hundreds of participating N2N businesses. Second, we donate $\$ 25$ to the non-profit organization of the customer's choosing, on their behalf." -Glenn Cummings, President/CEO;
BIDDEFORD SAVINGS
biddefordsavings.com
Branches: 6; Non-customer ATM charge: $\$ 2.50$; Re-
fund ATM surcharges: Yes, with eChecking and
Checking Plus accounts

## Checking account fee: №

Highest savings account APY \& terms: Savings Plus Account, Tiered rate of $30 \%$. Must have an average monthly balance of $\$ 100,000$ or more
Credit card APRs for A, B, C credit scores: 0\% introductory APR for the first 12 billing cycles, after, $15.99 \%$ to $19.99 \%$ based on your credit score, or $26.99 \%$ as a cash advance APRs vary based on the Prime Rate
Best APR for 60-month auto loan: 4.25\%
Lowest 30 -year fixed rate res. mortgage APR: $5.109 \%$ Lowest res. mortgage APR \& terms: 4.677\% 10 year fixed Highest APY opportunity: $2.32 \%$, 5 -year CD/RA
Highest CD APY \& terms: $2.32 \% 5$ Year Term CD/IRA $\$ 1,500$ minimum opening deposit
Best APY for 12-month IRA: 1.32\%
New customer benefits: "Our Prime Rate accounts give you an edge in the way you bank. When the Wall Street Prime Rate goes up, so does your rate. Accounts include our Checking Plus, Prime IRA, and our Business Prime Money Market." -Jeanne Hulit, President/CEO

## CAMDEN NATIONAL BANK

camdennational.com
Branches: 62; Non-customer ATM charge: \$3.50; Refund ATM surcharges: Up to $\$ 10$ back in monthly ATM fees
Checking account fee: None for Simple Promise Checking Highest savings account APY \& terms: $.07 \%, \$ 100,000 \mathrm{~min}$. balance
Credit card APRs for A, B, C credit scores: $13.99 \%-22.99 \%$,

Visa Platinum
Best APR for 60 -month auto loan: N/A - only up to 4 years ( $4.806 \%$ up to 4 years)
Lowest 30 -year fixed rate res. mortgage APR: 4.25\%
Lowest res. mortgage APR \& terms: 5.005\%, 15-year fixed Highest APY opportunity: $1.56 \%, 10$-year, $\$ 500$ min. deposit Highest CD APY\& terms: $1.56 \%, 10$-year, $\$ 500$ min. deposit Best APY for 12-month IRA: 30\%
New customer benefits: "With new and exciting platforms such as Online Chat, Pay Up, MortgageTouch, BusinessTouch and TreasuryLink, we're striving to provide a first-class banking journey for customers, whether you're depositing a check through your mobile app, paying a friend after a dinner out, applying for a mortgage from the comfort of your couch, or visiting us in person at one of our 60 banking centers." - Renee Smyth, Chief Experience \& Marketing Officer

DAMARISCOTTA BANK \& TRUST CO.
damariscottabank.com
Branches: 6; Non-customer ATM charge: \$3.00; Refund ATM surcharges: No
Checking account fee: None with Free Checking Plus
Highest savings account APY \& terms: . $25 \%, \$ 100,000$
min. Money Market Account
Credit card APRs for A, B, C credit scores: N/A
Best APR for 60 -month auto loan 4.5\%: N/A
Lowest 30 -year fixed rate res. mortgage APR: $5.50 \%$
Lowest res. mortgage APR \& terms: $4.75 \% 10$ year fixed
(based on mortgage calculator)

Our Kitchen, Bath \& Flooring Centers feature 17 of the finest nationally known brands of cabinetry available. We also supply countertops made of granite, Corian ${ }^{\circ}$, Silestone ${ }^{\circ}$, Formica, WilsonArt ${ }^{\circ}$ and more! Visit us today.


Hommond Lumber Company

21 LOCATIONS ACROSS MAINE
Auburn • Bangor • Bar Harbor • Belfast • Belgrade • Blue Hill • Boothbay Harbor • Brunswick • Bucksport • Calais • Camden Cherryfield • Damariscotta •Ellsworth • Fairfield • Farmington • Greenville • Machias • Portland • Rockland • Skowhegan

WWW.HAMMONDLUMBER.COM

Highest APY opportunity: 2.75\%
Highest CD APY \& terms: 2.75\%, 59-Month CD Special, $\$ 2,500$ min. deposit
Best APY for 12-month IRA: . $15 \%$, $\$ 500.00$ min. deposit
EVERGREEN CREDIT UNION egcu.org
Branches: 4 Non-customer ATM charge: $\$ 2$; Refund ATM
surcharges: Up to \$12/month with Breeze Rewards Checking Account
Checking account fee: None
Highest savings account APY\& terms: . 05\%, \$25 min. deposit Credit card APRs for A, B, C credit scores: 7.99\%-18.99\%
Best APR for 60 -month auto loan: As low as $2.25 \%$ with requirements met
Lowest 30 -year fixed rate res. mortgage APR: $5.136 \%$ on a $\$ 200,000$ home with $5 \%$ down
Lowest res. mortgage APR \& terms: $4.746 \%, 10$-year fixed on a $\$ 200,000$ home with $5 \%$ down
Highest APY opportunity: $2.15 \%$, 60-Month IRA
Highest CD APY \& terms: 2.15\%, 60-Month IRA
Best APY for 12-month IRA: .50\%
FIRST NATIONAL BANK thefirst.com
Branches: 16; Non-customer ATM charge: \$3; Refund ATM surcharges: No
Checking account fee: \$5/monthly, Spark Checking Account, waived after eight debit card transactions during statement period
Highest savings account APY \& terms: First Choice Money Market, $.25 \%, \$ 5,000$ min. deposit
Credit card APRs for A, B, C credit scores: $0 \%$ for first 20 billing cycles, $13.99 \%$-22.99\%, Visa Platinum
Best APR for 60-month auto loan: 3.983\% for a new car
Lowest 30 -year fixed rate res. mortgage APR: $5.1910 \%$
Lowest res. mortgage APR \& terms: $4.6310 \%$, 15 -year fixed HighestAPYopportunity: $1.50 \%, 5$-yearCD, $\$ 500$ min. deposit
Highest CD APY \& terms: $1.50 \%, 5$-year, $\$ 500$ min. deposit Best APY for 12-month IRA: . $25 \%$, min. $\$ 500$
New customer benefits: "Through Dream First Rewards, we reward our customers for shopping locally. We promote our Dream First Merchants through social media. In return, customers who use their debit cards to shop at these establishments get cash back in their checking account." - Susan Norton, Executive Vice President

## FRANKLIN SAVINGS BANK

franklinsavings.bank
Branches: 7; Non-customer ATM charge: \$2.50; Refund ATM surcharges: No surcharge for customers
Checking account fee: $\$ 5.00$ for Paper Statement, no fee for eStatements
Highest savings account APY \& terms: 1.30\%,
59-month, \$2,500
Credit card APRs for A, B, C credit scores: N/A
Best APR for 60 -month auto loan: $3.63 \%$ on a new vehicle Lowest 30 -year fixed rate res. mortgage APR: $5.035 \%$
Lowest res. mortgage APR \& terms: $4.560 \%$, 15 -year Freddie Mac Secondary Market Mortgage
Highest APY opportunity: $1.30 \%$ on a 59 -month
CD-IRA Special
Highest CD APY \& terms: $1.30 \%$ on a 59 -month CD-IRASpecial; Best APY for 12-month IRA: . $15 \%$, $\$ 500$ min. deposit

## GORHAM SAVINGS BANK <br> gorhamsavingsbank.com

Branches: 14; Non-customer ATM charge: $\$ 3.50$; Refund
ATM surcharges: Yes, for some accounts
Checking account fee: None (Champion Money Market requires $\$ 5000 \mathrm{~min}$. balance)

## Calling Maine Home

 Since 1963

Have you unbanked today?



## CAFE

DISTINCT BY DESIGN*

## Remodel Reward

Earn up to $\$_{\text {Isoo* }}$<br>with purchase of select<br>Café appliance suites.

*Via online or mail-in rebate


APPLIANCES, BEDDING, SALES \& SERVICE
Ask us about financing options.
Route 302-54 Bridgton Road - Westbrook 800-797-3621-www.lpapplianceme.com Monday - Friday gam - 5pm | Saturday 9am - 12pm

## DOLLARS \& SENSE

Highest savings account APY \& terms: . $25 \%, \$ 75,000 \mathrm{~min}$. Credit card APRs for A, B, C credit scores: Variable
Best APR for $\mathbf{6 0 - m o n t h}$ auto loan: $\mathbf{4 . 5 0 \%}$ for a new car, min. \$5,000
Lowest 30-year fixed rate res. mortgage APR: 5.050\%
Lowest res. mortgage APR \& terms: 4.943\%, 20 -year fixed
Highest APY opportunity: 2.00\%, 5-year CD, \$500
min. deposit
Highest CD APY \& terms: $2.00 \%, 5$-year CD, $\$ 500$
min. deposit
Best APY for 12-month IRA: . $40 \%$, min. $\$ 500$
New customer benefits: "Customers have access to a financial coach who will help them setfinancial goals and track progress. Early next year, we will be adding a budgeting program and financial wellness content to our web site."
-Dan Hancock, ChiefDepositAdvisor

## KENNEBUNK SAVINGS

kennebunksavings.com
Branches: 13; Non-customer ATM charge: $\$ 3.50$; Refund ATM surcharges: Yes
Checking accountfee: No
Highest savings account APY \& terms: $10 \%, \$ 5,000 \mathrm{~min}$. balance; Credit card APRs for A, B, C credit scores: 13.99\%24.99\% Best APR for 60-month auto loan: $4.29 \%$ New Auto with $80 \%$ LTV
Lowest 30-year fixed rate res. mortgage APR: $4.832 \%$
(30-Year Fixed Jumbo)
Lowest res. mortgage APR \& terms: 4.441\%, 15-year fixed HighestAPY opportunity: 1.31\%, 5-yr. CD, \$500 min. deposit Highest CD APY \& terms: $1.31 \%, 5$-year $\$ 500 \mathrm{~min}$. deposit Best APY for 12-month IRA: $40 \%$, $\$ 500 \mathrm{~min}$.

KEY BANK keybank.com
Branches: 50 ; Non-customer ATM charge: $\$ 4$; Refund ATM surcharges: With some accounts
Checking account fee: None with Hassle-Free Account
Highest savings account APY \& terms: . $20 \%$ on a Health
Savings above \$25,000+
Credit card APRs for A, B, C credit scores: 11.99\%-23.99\%
based on card type and creditworthiness
Best APR for 60 -month auto loan: $8.99 \%$
Highest APY opportunity: $75 \%, 10$-year Jumbo and Tiered CD, \$100,000 min. deposit
Highest CD APY \& terms: .75\%, 10-year Jumbo and Tiered, $\$ 100,000$ min. deposit
Best APY for 12-month IRA: $.25 \%$ Tiered CD with Relationship Reward, $\$ 1000$ min. deposit

## MACHIAS SAVINGS BANK

machiassavings.com
Branches: 19; Non-customer ATM charge: $\$ 3.50$
Refund ATM surcharges: On some accounts
Checking account fee: None with Ultimate Green account Highest savings account APY \& terms: .25\%, \$25,000 min. balance
Credit card APRs for A, B, C credit scores: 9.99\%-27.99\%
Best APR for 60 -month auto loan: $7.035 \%$ on a new auto
Lowest 30 -year fixed rate res. mortgage APR: $5.08 \%$
Lowest res. mortgage APR \& terms: $4.565 \%$, 10 -year fixed
Highest APY opportunity: $1.65 \%, 5$-year CD, $\$ 1,000$
min. deposit
Highest CD APY \& terms: 1.65\%, 5-year CD, \$1,000
min. deposit
Best APY for 12-month IRA: . $45 \%$, $\$ 250$ min. deposit
MECHANICS SAVINGS BANK
mechanicssavings.com
Branches: 4; Non-customer ATM charge: \$3; Refund ATM

## Investment Accounts

## That take YOU into Account



CCFCU's investment products have what you're looking for:

- Solid Growth
- Safe Earnings
- Great Rates


## NCUA

Start Investing With CCFCU Today! Call $878-3441 \times 260$

$\frac{\text { CUMBERLAND }}{\substack{\text { COUN } \\ \text { Federal Credit Union }}}$myccfcu.com

Falmouth•Gray•Portland•Westbrook•Windham• Yarmouth

## Voted Greater Portland's BEST for 18 Years!

238 Riverside Street Portland, Maine (across from Home Depot) OCKARD'S COLLISION CENTER

## (207) 797-7171

## www.LockardsCollision.com



## Buying a home? We Make It Easy

Whether it's your first home or your home away from home, let us do the heavy lifting.

With quick, local decisions, less paperwork and low closing costs, it's almost like we're doing the moving for you.

Bill Hill (right)
Regional Vice President


## 앵Kennebec SavingsBank

 www.KennebecSavings.Bank if in. (0)| Augusta | Farmingdale | Freeport Loan Center | Waterville | Winthrop |
| :---: | :---: | :---: | :---: | :---: |
| (207) 622-5801 | (207) 588-5801 | (207) 865-1550 | (207) 872-5563 | (207) 377-5801 |

## DOLLARS \& SENSE

surcharges: Yes, specific dollar amount reimbursed per statement cycle depending on account
Checking account fee: Fees waived with certain criteria met Highest savings account APY \& terms: Planned Expense Account, $.50 \%$ APY on balances up to $\$ 5,000.00$
Credit card APRs for A, B, C credit scores: $0 \%$ introductory
rate; 13.74\% - 24.74\% after intro period, based on creditscore.
Best APR for 60 -month auto loan: $4.25 \%$
Lowest 30-year fixed rate res. mortgage APR: 5.109\% Lowest res. mortgage APR \& terms: $4.677 \%, 10$-year fixed Jumbo Construction
Highest APY opportunity: 18 Month CD Special, 2.27\% APY. $\$ 500$ minimum deposit.
Highest CD APY \& terms: 18 Month CD Special, 2.27\% APY. $\$ 500$ minimum deposit.
Best APY for 12-month IRA: $1.25 \%$, $\$ 500$ min. deposit New customer benefits: "We offer a Planned Expense Account to help you reach your goals quickly and easily. The high-yield savings account pays. $50 \%$ APY on balances up to $\$ 5,000$. . - Jeanne Hulit, President/CEO

NORTHEAST BANK northeastbank.com Branches: 10; Non-customer ATM charge: \$3.50; Refund ATM surcharges: On some accounts
Checking account fee: None with Northeast Express
Highest savings account APY \& terms: 1.10\% APY Pearl Money Market
Credit card APRs for A, B, C credit scores: N/A
Best APR for 60-month auto loan: 6.209\%
Lowest 30-year fixed rate res. mortgage APR: 5.319\% Lowest res. mortgage APR \& terms: $4.654 \%$, 15 -year fixed Highest APY opportunity: 1.10\% APY Pearl Money Market Highest CD APY \& terms: $1.40 \%, 5$-year CD, \$500 min. deposit
Best APY for 12-month IRA: 20\%, $\$ 500$ min. deposit New customer benefits: "With our high-yield Pearl Mon-
ey Market account, competitive CD rates, and full suite of residential mortgage products, Northeast Bank offers personal banking services designed to fityour needs." -Chris Delamater, Marketing Director
NORWAY SAVINGS BANK
norwaysavingsbank.com
Branches: 24; Non-customer ATM charge: \$4; Refund ATM surcharges: Yes, up to $\$ 20$ for Flexible Solutions Checking \& Full Solutions Checking customers. Customers have access to $220+$ surcharge free Maine Cash Access ATMs.
Checking account fee: Yes with Free Solutions checking account as well as in Business Free checking. No minimum balance, no monthly fee.
Highest savings account APY \& terms: $10 \%$ APY on Solu-
tions Savings balances $\$ 100,000+$ (must have a Full Solutions or Flexible Solutions Checking account)
Credit card APRs for $A, B, C$ credit scores: $N / A$
Best APR for 60 -month auto loan: As low as $3.99 \%$ with a
max. 72 month term on a new car
Lowest 30 -year fixed rate res. mortgage APR: $5.201 \%$ APR 1 points; (rates adjust daily)
Lowest res. mortgage APR \& terms: 15 year 4.586\% APR 1 points; (rates adjust daily)
Highest APY opportunity: . $50 \%$, on balances between $\$ 2,500$ and $\$ 24,999.99$ on Full Solutions Checking account. Min. deposit $\$ 25$ (customer needs E-statements and a 3rd party payment to qualify)
Highest CD APY \& terms: $1.11 \%, 5$-year Premium CD, $\$ 500$

We Make Love Happen


The Matchmaker of Maine
Put our $\mathbf{2 0}$ years of Experience to work for you!! Call today: 775-2288


Bank indigestion?
Get a better financial meal with us. More steak. Less sizzle.

## Evergreen

Better Rates | World Class Service | Lower Fees


LENDER Federally insured by NCUA (207) 221-5000

## Portland South Portland Naples Windham



> We Have All The Delicious Ingreadients To Keep Voun Home Warm \& Savory

## Voted Greater Portland's "Best of the Best"

Butcher Shops Two years in a row
Open Daily 8am-6pm • 799-3374•101 Ocean Street, South Portland

DOLLARS \& SENSE
min. deposit
Best APY for 12-month IRA: .20\%, \$500 min.
PEOPLE'S UNITED BANK peoples.com Branches: 27; Non-customer ATM charge: \$3.50; Refund ATM surcharges: Only at People's ATMs
Checking account fee: $\$ 12$ with Plus Checking, $\$ 10$ with eStatements
Highest savings account APY \& terms: .35\%, Premier Advantage Money Market and Advantage Money Market accounts, \$100,000 min. deposit
Credit card APRs for A, B, C credit scores: $13.24 \%-24.99 \%$
Best APR for 60-month auto loan: 7.49\% for a new car Lowest 30-year fixed rate res. mortgage APR: 4.527\% Lowest res. mortgage APR \& terms: 4.295\%, 15-year fixed Highest APY opportunity: 2.50\%, 15-month CD (vary by location)
Highest CD APY \& terms: $2.50 \%$, 15-month CD
(vary by location)
Best APY for 12-month IRA: .35\%
ROCKLAND SAVINGS BANK
rocklandsavingsbank.com
Branches: 2; Non-customer ATM charge: \$2; Refund ATM surcharges: No
Checking account fee: None on most accounts
Highest savings account APY \& terms: .15\%,
$\$ 10 \mathrm{~min}$. deposit
Credit card APRs for A, B, C credit scores: $11.99 \%-21.99 \%$ Best APR for 60-month auto loan: 5.00\%
Lowest 30-year fixed rate res. mortgage APR: 5.233\%
Lowest res. mortgage APR \& terms: 4.808\%, 15-year Highest APY opportunity: $1.75 \%$, 5 year fixed CD, \$500 min. deposit
Highest CD APY \& terms: 1.75\%, 5-year fixed,
$\$ 500$ min. deposit
Best APY for 12-month IRA: .50\%, \$500 min. deposit
SACO \& BIDDEFORD SAVINGS
sbsavings.com
Branches: 7; Non-customer ATM charge: \$2.50; Refund ATM surcharges: No
Checking account fee: Several no fee options; Highest savings account APY \& terms: $1.45 \%$, Mainely Preferred Account, $\$ 750,000 \mathrm{~min}$. balance
Credit card APRs for A, B, C credit scores: N/A
Best APR for 60-month auto loan: 3.625\% for new Lowest 30-year fixed rate res. mortgage APR: 5.072\% Lowest res. mortgage APR \& terms: 4.619\%, 15-year fixed Highest APY opportunity: 2.60\% 5-year CD, \$500 min. deposit
Highest CD APY \& terms: 2.60\% 5-year CD, \$500
min. deposit
Best APY for 12-month IRA: $1.56 \%, \$ 500$ min. deposit New customer benefits: "Our new Community Debit card program supports our local school food and nutrition programs. In its first year, we've raised enough funds to pay for almost 4,000 school meals in our participating communities." -Jeff Vachon, SVP, Director of Bank Administration

## SANFORD INSTITUTION FOR SAVINGS

banksis.com
Branches: 8; Non-customer ATM charge: \$3; Refund ATM
surcharges: Yes, with Ultimate Checking
Checking account fee: №
Highest savings account APY \& terms: .50\%, Silver Lin-
ing Best Interest Statement Savings, \$0 minimum (\$25 to open)

## It's your moment.



When you join a Maine credit union, that's the moment.
The moment you get banking without the bank. That means better rates on loans, more personal service, more convenience and more control of your money. What a difference a moment can make.


## MARVIN

DESIGNGALLERY
a complete window and door showroom by Eldredge Lumber

## THIS IS HOME.

DOLLARS \& SENSE

Credit card APRs for A, B, C credit scores: 10.74\%-24.74\%
based on card type and creditscore
Best APR for 60-month auto loan: 3.0\%
Lowest 30-year fixed rate res. mortgage APR: 5.081\% Lowest res. mortgage APR \& terms: $4.638 \%$, 15-year fixed Highest APY opportunity: $2.50 \%, 25$ month CD or IRA, $\$ 500$ min. deposit
Highest CD APY \& terms: $2.50 \%, 25$ month CD or IRA, $\$ 500$ min. deposit
Best APY for 12-month IRA: . $32 \%$, $\$ 500$ min. deposit
SKOWHEGAN SAVINGS BANK
skowhegansavings.com
Branches: 11; Non-customer ATM charge: $\$ 2.50$; Refund
ATM surcharges: With some accounts
Checking accountfee: Free with $\$ 50.00$ average daily balance
Highest savings account APY \& terms: .05\%, Integrity Savings, $\$ 25$ min. deposit; $.30 \%$, Money Market over $\$ 100,000, \$ 2500$ min. deposit
Credit card APRs for A, B, C credit scores: $13.99 \%-24.99 \%$ depending on card type
Best APR for 60 -month auto loan: $4.75 \%$ on a new auto
Lowest 30-year fixed rate res. mortgage APR: $5.281 \%$ (biweekly), monthly: $5.389 \%$
Lowest res. mortgage APR \& terms: $4.741 \%$ on a 10 -year fixed bi-weekly, 10 -year monthly: $4.834 \%$
Highest APY opportunity: $2.00 \%$, 48-month CD for Integrity Plus customers, $\$ 500$ min. balance
Highest CD APY \& terms: 2.00\%, 48-month CD for Integrity Plus customers, $\$ 500$ min. balance (Non-Integrity Plus:


We live by a simple idea, and hope you do too: Dream First, then go from there.

## Because you can.

## First <br> National Bank

Bangor - Bar Harbor . Blue Hill Boothbay Harbor . Calais Camden . Damariscotta . Eastport
Ellsworth • Northeast Harbor • Rockland • Rockport • Southwest Harbor - Waldoboro - Wiscasset
A Division of The First Bancorp - 800.564.3195 - TheFirst.com - Member FDIC

## Ready to buy a home?

Get Pre-Approved Today, Be Ready to Buy Tomorrow

heroes
Advantage Loan


MI
Advantage
Loan

No monthly mortgage insurance. Low fixed rate with only 5\% down.


DOWN PAYMENT Advantage Loan

Low down payment conventional loans, with options as low as $3 \%$ down. ${ }^{2}$
$\$ 750$ in closing cost discounts ${ }^{1}$ as our way of saying "Thanks" for serving our community.

## Contact David Cekutis today to get qualified

David Cekutis
Vice President
Senior Mortgage Loan Officer

Cell: (207) 939-0851
NMLS ID\# 509632
dcekutis@northeastbank.com

[^0]$1.75 \%$ on a 3 year CD, $\$ 10,000$ min. balance) Best APY for 12-month IRA: N/A

TD BANKTDBANK.COM
Branches: 46; Non-customer ATM charge: $\$ 3$; Refund ATM
surcharges: With certain accounts
Checking account fee: Free with \$100 min. Balance Highest savings account APY \& terms: . $35 \%$, Preferred Savings, \$50,000-\$9.99M
Credit card APRs for A, B, C credit scores: 14.99\%-24.99\%
Best APR for 60 -month auto loan: N/A
Lowest 30 -year fixed rate res. mortgage APR: $5.206 \%$ on a $\$ 200,000$ home with $5 \%$ down
Lowest res. mortgage APR \& terms: $4.851 \%$, 15-year fixed on a $\$ 200,000$ home with $5 \%$ down
Highest APY opportunity: $1.19 \%$, 5 -year Step Rate CD, $\$ 250$ min. deposit
Highest CD APY \& terms: $1.19 \%$, 5 -year Step Rate, $\$ 250$ min. deposit
Best APY for 12-month IRA: $30 \%$, $\$ 250$ min. deposit or
$.50 \%$ with $\$ 100,000$ min. daily balance

## CREDIT UNIONS

## ACADIA FEDERAL CREDIT UNION

acadiafcu.org
Branches: 7; Non-customer ATM charge: $\$ 1.50$ (some cards include additional fees); Refund ATM surcharges: № Checking account fee: No
Highest savings account APY \& terms: .40\%, \$1,000
min. balance
Credit card APRs for A, B, C credit scores: As low as 10.90\% Best APR for 60-month auto loan: 3.49\%
Lowest 30 -year fixed rate res. mortgage APR: $5.35 \%$, with 20\% down payment
Lowest res. mortgage APR \& terms: 5.05\%, 10-year fixed, 20\% down payment
Highest APY opportunity: $2.27 \%, 5$-year fixed CD Highest CD APY \& terms: 2.27\%, 5 -year fixed Best APY for 12-month IRA: .40\%
New customer benefits: "Members can text our Maine phone numbers, and a staff member will be available to answer their questions. We'll also soon be offering live video chat." -David Desjardins, President and CEO

## ATLANTIC FEDERAL CREDIT UNION

atlanticfcu.com
Branches: 4; Non-customer ATM charge: \$2.50; Refund ATM
surcharges: Up to $\$ 20 /$ month with Kasasa account
Checking account fee: No ; Highest savings account APY \&
terms: $2.00 \%$, WAVE Money Market Account, $\$ 500,000$
min. deposit
Credit card APRs for A, B, C credit scores: N/A
Best APR for 60 -month auto loan: $3.25 \%$
Lowest 30 -year fixed rate res. mortgage APR: $5.260 \%$, w/o points
Lowest res. mortgage APR \& terms: 4.825\%, 10-year fixed, w/o points
Highest APY opportunity: $2.50 \%$ with Kasasa Checking

Highest CD APY \& terms: 2.15\%, 5 -year, $\$ 500$ min. deposit Best APY for 12-month IRA: $1.10 \%, \$ 500$ min. deposit

## BANGOR FEDERALCREDIT UNION

bangorfederal.com
Branches: 3; Non-customer ATM charge: $\$ 3$ or free within Surf Network; Refund ATM surcharges: Up to $\$ 25$ per month with a Kasasa account
Checking account fee: No
Highest savings account APY \& terms: $75 \%$, up to 20,000 ,
Kasasa Saver w/ requirements met
Credit card APRs for A, B, C credit scores: 7.9\%-10.9\%
Best APR for 60-month auto loan: $2.75 \%$ for a new car (up to 7 years)
Lowest 30-year fixed rate res. mortgage APR: 5.125\%, w/o points
Lowest res. mortgage APR \& terms: $4.50 \%, 10$-year w/o points Highest APY opportunity: $3.00 \%, 10,000+$, KasasaCash
Highest CD APY \& terms: $2.63 \%, 5$-year Jumbo CD,
$\$ 100,000$ min. deposit
Best APY for 12-month IRA: 1.87\%, 100,000, min. balance ( 2 -year)
New customer benefits: "No charge on checking ac-counts."-Elizabeth Ouellette, Member Rep.

CPORT CREDIT UNION cportcu.org
Branches: 4; Non-customer ATM charge: $\$ 3$ or free within Surf Network; Refund ATM surcharges: Some
Checking account fee: No

# Curious about the benefits of medical cannabis or CBD? 

Cannabis comes in many forms and potency levels. Although some forms are intoxicating, CBD is not.

Since 2011, we have helped patients discover the form of cannabis that is just right for them. Our team of professionals are here to listen, advise and guide you.

## Wellness Connection is Portland's original medical

 cannabis dispensary. Follow your curiosity and discover what cannabis can do for you.HighestsavingsaccountAPY\&terms: $20 \%, \$ 100$ min. balance Credit card APRs for A, B, C credit scores: 11.99\%-17.99\% Best APR for 60-month auto loan: 3.25\%
Lowest 30 -year fixed rate res. mortgage APR: $5.263 \%$, 30 -year fixed CU Promise 90
Lowest res. mortgage APR \& terms: $4.80 \%$, 10 -year fixed;
Highest APY opportunity: $2.38 \%, 5$-year CD
Highest CD APY \& terms: $2.38 \%, 5$-year
Best APY for 12-month IRA: 1.21\%

## CUMBERLAND COUNTY CREDIT UNION

myccfcu.com
Branches: 5; Non-customer ATM charge: No charge if part of the Surf Network; Refund ATM surcharges: No
Checking account fee: №
Highest savings account APY \& terms: .50\%, \$75,000 min. balance
Credit card APRs for A, B, C credit scores: 8.25\%-13.25\% Best APR for 60 -month auto loan: $2.80 \%$ for a car newer than 4 years
Lowest 30 -year fixed rate res. mortgage APR: $5.263 \%$, 30-year fixed CU Promise
Lowest res. mortgage APR \& terms: 4.80\% 10-year fixed Highest APY opportunity: $2.99 \%, 5$-year CD, $\$ 75,000$ min. Highest CD APY \& terms: 2.99\%, 5 -year, $\$ 75,000 \mathrm{~min}$. Best APY for 12-month IRA: $1.81 \%, \$ 75,000$ min.

INFINITY FEDERAL CREDIT UNION
infinityfcu.com
Branches: 4; Non-customer ATM charge: $\$ 1.00$; Refund ATM

## Financial Evolution



100 SERIES

Your financial situation can change; we'll show you how.

Now enrolling winter 2019 sessions!
currencycamp.com erin@currencycamp.com

## Tey = fier Grewing imispinctiens

nique, Quality Toys \& Games for All Ages


Vait tar Fo Facchonh for umblacs bit mou merthalise, provivition aml unent
Mondoy traut Saturear $10-E$
Cosed Tuesdaye
Sinday 10.4

QNEring a widesolection tharimeonamely being updatod and changedpuzalor ixcils, puppets grukca and mynt for tesh indonnsund reambors.



## Mastering the Art of Refined Travel

PORTLAND 68 Marginal Way SOUTH PORTLAND 401 Western Avenue

BRUNSWICK 147 Bath Rd Merrymeeting Plaza

AUBURN
600 Center St Shaw's Plaza

BIDDEFORD
472 Alfred Road

# CAPTAIN JIM'S MARINE SALVAGE \& NAUTICAL ANTIQUITIES 

New England's Largest Marine Salvage Superstore Authentic Nautical Antiquities \& Gifts


Fine Nautical ITEMS AND ANTIQUITIES FOR THE SAILOR, YACHTSMAN, AND PIRATE


NaUtical Hardwear, Portholes, Ship's wheels, Clocks, NAUTICAL ARTWORK \& LOTS MORE!

Call Capt. Jim at (207) 838-9902
326 PRESUMPSCOT STREET, PORTLAND | MARINESALVAGEMAINE.COM OPEN EVERY SATURDAY 9-3 PM OR BY APPOINTMENT

## A Calculated Blend of STEM Learning and Traditional Summer Camp Fun

JOIN US FOR OUR 22ND YEAR of hands-on interactive classes exploring science, technology, engineering, and mathematics.

Learn STEM topics in classes such as Rubik's Cube, LEGO ${ }^{\oplus}$ Robotics, Rocketry, 3D Printing, Building Catapults, and Calculus in a Week.

Then have fun while meeting like-minded new friends and doing afternoon activities like rock climbing, S'mores by the campfire, Monster Night, and our classic 100-foot MEGA waterslide.

surcharges: Yes with some accounts
Checking account fee: None with Step Up checking
Highest savings account APY \& terms: $06 \%, \$ 1,000 \mathrm{~min}$.
Credit card APRs for A, B, C credit scores: $8.90 \%-16.9 \%$
based on card type
Best APR for 60-month auto Ioan: $3.00 \%$ with Relationship Discount
Lowest 30-year fixed rate res. mortgage APR: 5.206\%
Lowest res. mortgage APR \& terms: $4.568 \%, 10$-year fixed Highest APY opportunity: 3.30\% for 5, 7, and 10-year Jumbo Share Certificates, $\$ 95,000 \mathrm{~min}$.
Highest CD APY \& terms: $3.30 \%$ for 5,7 , and 10 -year Jumbo Share Certificates, $\$ 95,000$ min.; BestAPY for 12-month IRA: $2.53 \%$ Share Certificate, $\$ 500$ min.

## MAINE SAVINGS FEDERAL

CREDIT UNION mainesavings.com
Branches: 10; Non-customer ATM charge: $\$ 3.00$; Refund
ATM surcharges: Yes with certain accounts
Checking account fee: No
Highest savings account APY \& terms: . $50 \%$ with Red Wallet Saver account up to $\$ 10,000$, plus up to $2.00 \%$ of $\$ 10,000$ with addition of Red Wallet Checking account Credit card APRs for A, B, C credit scores: 9.99\%-18.00\% Best APR for 60-month auto Ioan: 3.84\% for a new car Lowest 30 -year fixed rate res. mortgage APR: $5.263 \%$, 30-year fixed CU Promise
Lowest res. mortgage APR \& terms: 4.835\%,
15 -year fixed
Highest APY opportunity: 3.15\%, 5-year CD, \$500 min. deposit
Highest CD APY \& terms: 3.15\%, 5-year, \$500
min. deposit
Best APY for 12-month IRA: $1.41 \%$, $\$ 500 \mathrm{~min}$. deposit New customer benefits: "We offer a discount of $50 \%$ off your rate if you have loans with another institution as a new member. Credit card debt-we will take that and cut that in half, so if you qualify for the loan, we'd cut the interest rate in half." -John Reed, President/Chief Executive Officer

## MAINE STATE CREDIT UNION

mainestatecu.org
Branches: 3; Non-customer ATM charge: $\$ 3.00$; $\mathbf{R e}$ fund ATM surcharges: Up to $\$ 25$ per month with some accounts
Checking account fee: None with Advantage Checking
Highest savings account APY \& terms: $1.10 \%$, Advantage
Savings, $\$ 100,000 \mathrm{~min}$. balance
Credit card APRs: $9.90 \%$. $-11.90 \%$
Best APR for $\mathbf{6 0}$-month auto loan: 3.49\%,
66-month term
Lowest 30-year fixed rate res. mortgage APR: 4.862\%, 1.00 points

Lowest res. mortgage APR \& terms: $4.274 \%, 10$-year fixed, 1.00 points
Highest APY opportunity: 3.00\%, 30-month Share Certificate Special, \$2,500 min. deposit
Highest CD APY \& terms: $3.00 \%$, 30-month Share Certificate Special, \$2,500 min. deposit
Best APY for 12-month IRA: $1.35 \%, \$ 500$ min. deposit New customer benefits: "Our new smart phone capability includes e-alerts, new deposit/loan accounts, Visa card controls, and person-to-person payments." -Tucker Cole, President/CEO

# $\operatorname{rod} f o$ <br>  


observation hive \& hobbyist beekeeping
explore our honey tasting bar 494 Stevens Avenue, Portland, Maine • thehoneyexchange.com • 207.773.9333 •



## DOLLARS \& SENSE

NORTHEAST CREDIT UNION necu.org Branches: 5; Non-customer ATM charge: \$3; Refund ATM surcharges: Yes, if requirements are met
Checking account fee: None for some
Highest savings account APY \& terms: $1.51 \%$, various accounts Credit card APRs for A, B, C credit scores: 10.24\%16.25\%

Best APR for 60-month auto loan: 3.69\% Lowest 30 -year fixed rate res. mortgage APR: 5.229\% Lowest res. mortgage APR \& terms: $3.00 \%, 3 / 1$ ARM
Highest APY opportunity: $4.00 \%$, Elite Checking
Highest CD APY \& terms: $3.82 \%, 4$-year
Best APY for 12-month IRA: $1.00 \%$, $\$ 500 \mathrm{~min}$. deposit
New customer benefits: "Our new members love that we can instantly issue their debit cards for them."
-Michael Rumo, Regional Sales Manager
TOWN \& COUNTRY
FEDERAL CREDIT UNION tcfcu.com
Branches: 6; Non-customer ATM charge: $\$ 2.00$; $\mathbf{R e}$ -
fund ATM surcharges: Yes, up to $\$ 25 /$ month with Rewards Checking
Checking account fee: No ; Highest savings account APY
\& terms: $15 \%$, $\$ 25 \mathrm{~min}$. balance
Credit card APRs for A, B, C credit scores: Platinum Visa CC: $8.90 \%$ to $15.90 \%$ APR; Rewards Visa CC: $10.90 \%$ to $17.90 \%$, APR as low as $3.90 \%$ APR for the first year for new credit card holders.
Best APR for 60 -month auto loan: $3.49 \%$ for a new car
Lowest 30 -year fixed rate res. mortgage APR: $5.282 \%$
Lowest res. mortgage APR \& terms: 4.702\%,
10-year fixed
Highest APY opportunity: $3.01 \%$, up to $\$ 10,000$, with Rewards Checking
Highest CD APY \& terms: $2.10 \%, 5$-year CD, $\$ 500 \mathrm{~min}$. opening deposit
Best APY for 12-month IRA: 1.10\%, \$500 min. deposit

## UNIVERSITY CREDIT UNION

ucu.maine.edu
Branches: 9 ; Non-customer ATM charge: $\$ 3.50$; Refund ATM surcharges: Yes, up to 4 transactions
Checking account fee: None
Highest savings account APY \& terms: 1.01\% Kasasa Saver, $\$ 15,000 \mathrm{~min}$.
Credit card APRs for A, B, C credit scores: 9.99\%-16.99\% for the Platinum Card, 11.99\%-18.99\% for the Platinum Rewards Card
Best APR for 60-month auto loan: 3.29\%
Lowest 30 -year fixed rate res. mortgage APR: $5.237 \%$
Purchase Primary Residence
Lowest res. mortgage APR \& terms: 4.274\%,
15-year fixed
Highest APY opportunity: 3.01\% Kasasa Cash up to $\$ 10,000$, no min.
Highest CD APY \& terms: $1.2 \%, 5$-year CD,
\$500 min. deposit
Best APY for 12-month IRA: . $30 \%$, $\$ 500$
min. deposit
*All rates are subject to change. Please check with the financial institution for the most current offers. Each bank included in this year's article feature electronic check deposit through mobile devices.

Maine Center For Laser \& Digital Restorative Dentistry



Wayne J.Yee, D.D.S., P.C.
Our office is proud to provide advanced Genera//Restorative Dentistry, Cosmetic Dentistry, and Dental Oncology to Portland, Maine and the surrounding communities. It's our firm belief that quality dental care should also be Gentle and Comfortable. Several positive patient reviews over the last 20 years has assured us that our practice philosophy works! See our website to find links to these reviews and to learn more about our practice. At the bottom of the home page you will also find a Comprehensive online "Dental Library" that can answer most if not all of your Dental questions. We produced this dental search engine with the assistance of "Dear Doctor Magazine" as a free service to the General Public. It is our belief that a well educated patient is better able to make informed decisions about their own Dental Health and subsequent care.

We look forward to being of service.
Respectfully Yours,


Wayne J.Yee, D.D.S., P.C. 207-878-3480
1250 Forest Avenue, Suite 3B, Portland, ME 04103 www.WayneYeeDDS.com

# Plasma Arc, Laser, and Digital Dental Technology helps to Create Beautiful Smiles Often in Only One Day! 

\%\% Maniena a ath

A smile that gives self-confidence and happiness is priceless. It can help you to start a new life, or to succeed at that interview for the job that you always wanted. Having a healthy appearance is a quality of life issue that can affect how others see and judge us, and how we see ourselves.

Obtaining High Quality Aesthetic (Cosmetic) Dentistry is easier to achieve than you may think. Just doing a professional 4 session Plasma Arc Bleaching is sometimes all that is needed to brighten a smile. And with today's Laser and ultrasonic filling technology you can in most cases totally avoid local anesthesia using needles. No more pain or hours of numbness. For Crowns the process of Digital Dentistry uses a Computer that guides a porcelain milling robot into the fabrication of custom designed and precisely fitted cosmetic teeth. Crowns/Laminates that could take several weeks to make can now be completed in as little as 1.5 hours.

The follwing photos were taken of an actual case completed in the office using Computer Assisted Design (CAD), and Computer Automated Milling (CAM) techniques. Temporaries that could easily fall off were not needed. This entire crown case was completed from start to finish in only One Day. Laser white fillings required less than 3 minutes per tooth because no wait time is needed for the patient to get numb. Plasma Arc bleaching helped to balance the colors prior to the start of treatment.


## Will people know?

After this "Dental Make Over," few (even close friends) recognized what was done. But they all knew that the patient looked a lot better, and appeared healthier. This phenomena occurs because in conversations people focus more upon each other's eyes -- the teeth are not typically noticed as the immediate source of this healthy
 new look; even if within their field of view.

But if the smile looks too white, or too flat, or too perfect the secret is given away and it draws attention immediately to the teeth; in which case they would appear fake. The secret to a perfect smile is by adding imperfections, but in the way that Mother Nature would. Look at the before and after pictures again. See if you can identify the natural teeth from the cosmetic bondings and porcelain crowns. The answer will be in next month's issue.

## A Healthy Foundation

In order to have a lasting affect, all Aesthetic Dentistry must start with quality Dental care, healthy gums, and proper hygiene. A comprehensive approach requires your willingness to get your teeth and gums into the best shape possible. This critical effort on your part will greatly increase the life of your Aesthetic Dentistry.

Having a perfect smile is really specific to each individual. One smile cannot fit all. A perfect smile is subjective to the person who wants it, and the environment in which the person intends to be in.

## Philosophy of Dental Aesthetics

"In over 20 years of Practice I have learned that the best Aesthetic Dentistry occurs only in an imperfect world. I try my best to copy and maximize the beauty of that imperfect world. Rather than trying to make every tooth geometrically the same I try to lean in the direction that nature's form and function takes me; unique to each individual.

I purposely make teeth ever so slightly "imperfect" with tiny chips, waves, twists, and turns, but I do so in the way Mother Nature would make these teeth. The net result is a "perfect smile," but not a fake smile.
-Quote by Dr. Wayne J. Yee


[^0]:    Mortgage loans are available to qualified applicants who meet the Bank's current loan guidelines for owner-occupied residential properties in New England. Available for loans up to $\$ 453,100$. For loans with less than a $20 \%$ down payment, escrow for taxes and property insurance is required (including flood insurance, if applicable). Additional restrictions may apply. See tax advisor regarding deductibility of interest and charges. NMLS ID \#483424. 'Visit www.northeastbank.com/hero for a full list of eligibility criteria. ${ }^{2}$ % down payment limited to fixed-rate mortgages.

